

**TOWN OF OLD ORCHARD BEACH
TOWN HALL CHAMBERS
FEBRUARY 4, 2020
MINUTES**

A Town Council Meeting of the Old Orchard Beach Town Council was held on Tuesday, February 4, 2020. Vice Chair O'Neill opened the meeting at 6:30 p.m.

The following were in attendance:

Vice Chair Shawn O'Neill
Councilor Kenneth Bow
Councilor Jay Kelley
Councilor Michael Tousignant
Town Manager Larry Mead
Assistant Town Manager V. Louise Reid

Absent:

Chair Joseph Thornton

ACKNOWLEDGEMENTS:

ASSISTANT TOWN MANAGER: Thanks to OOB 365 and to the American Legion for hosting the Free OOB365 Community Dinner and to all those who attended this great event. The Red Cross will be at Oceanwood in Ocean Park on March 31st and they are asking for people to call Jen Hayes at Oceanwood and sign up. The number is 939-9655. We remind people that the Ocean Park Association will be having a Blood Drive in April and are looking for donors to sign up for the event. Please – email or call the Ocean Park Association.

ACCEPTANCE OF MINUTES: Accept the Town Council Minutes of January 21, 2020.

MOTION: Councilor Blow motioned and Councilor Tousignant seconded to Accept the Minutes as read.

VOTE: Unanimous.

GOOD AND WELFARE:

REFERENDUM QUESTION ONE

VICE CHAIR: I open this Public Hearing at 6:32 p.m.

PUBLIC HEARING: Shall the Town Council be authorized to sell a Town-owned 20,000 square-foot vacant lot at 32 Juniper Street (Tax Map Lot 402-1-8) as publicly noticed on September 17, 2019 through a competitive bid process and with bids opened on October 18, 2019, or even through a new competitive bid process, in the Town Council's discretion, pursuant to Section 409.15 of the Town Charter?

This parcel was given to the Town by the former owner. At the time there was no prospect that Juniper Street would be developed and the former owner did not wish to continue to pay the property taxes. Juniper Street has now been built and this parcel is now a buildable lot served by public water. Its best use is as a single family residence. For this reason the Town offered it for sale through a public advertising process and received several bids; with \$60,000 being the highest offer (from Cary Seamons). At the time it was offered for sale we did not realize that the parcel was not tax acquired. The Town's Charter requires that the sale of Town owned property must be approved by the Town's

Voters, with the exception of tax acquired property. For this reason there will be a question on the March 4th ballot asking voters to approve the sale.

CHAIR: I close this Public Hearing at 6:36 p.m.

PUBLIC HEARING BUSINESS LICENSES AND APPROVAL:

VICE CHAIR: I open this Public Hearing at 6:37 p.m.

Royal Anchor dba/Waters Edge (202-1-5), 203 East Grand Avenue, Live Music – Hours of Entertainment – 11:00 a.m. to 8:00 p.m. – Outside (Note—hours changed from noon to 8 p.m.)\|\

VICE CHAIR: I close this Public Hearing at 6:38 p.m.

MOTION: Councilor Tousignant motioned and Councilor Councilor Blow seconded to Approve the Business License as read.

VOTE: Unanimous.

TOWN MANAGER'S REPORT:

MDOT Traffic Scoping Meeting: Maine Department of Transportation conducted a traffic review meeting related to a proposal to develop a gas station/convenience market at 15 Ocean Park Road, located on the south side of the road between Jeanette Avenue and Melvin Avenue. The project will also include a self-storage facility behind the convenience market. Because this is located on a State road, Rout 5, the project must be reviewed by Maine DOT. The purpose of the meeting is for preliminary consideration of likely traffic implications stemming from the proposed business activity. The applicant is represented by a consulting traffic engineer who presents information about the type and volume of traffic that is anticipated from this business. The Town employees a consulting traffic engineer to review the application and the State MDOT traffic engineer also reviews the application. Area residents were notified of the meeting by MDOT and a number of them spoke of their concerns about adding more traffic to an already heavily traveled road. The Town and the MDOT asked the applicant to provide additional information, including information about how vehicles making left hand turns will enter and exit the business. The applicant was directed to conduct traffic studies in July between Saco/OOB Town line and the intersection on Temple Avenue and Saco Avenue. MDOT will hold a second traffic scoping meeting at a later date.

Most residents who own their home and live in OOB year round will have received a one-time property tax refund from the State in the amount of \$104. I was told today that there are about 100 property owners who have not yet received this check because the name or names on the account exceeded the number of characters allowed by the State's mailing software. Our Assessing Office is working with the State to rectify the situation as soon as possible. The Town Manager will again take this opportunity to remind residents who own their own home and whose primary residence is in Old Orchard Beach Homestead Exemption. This property tax relief program is available to any homeowner who is a full time resident, regardless of age or income. Under the Homestead Program your valuation on your home is reduced by \$25,000. Given the current property tax rate of \$15.30/thousand dollars of value, this lowers your tax bill by \$382. This can be a significant saving for many of our homeowners; 12.5% for homes valued at \$200,000. For those who own Mobile Homes, the Homestead Exemption could be a savings of as much as 50% of your tax bill. So if you are a year round homeowner and don't think you are receiving the Homestead Exemption, please call the Assessor's Office at the Town Hall to ask about the program. To qualify for the upcoming tax year you have to file an application not later than April 1st. So keep that date in mind, April 1st, 2020. This is a one-time application as long as you continue to live at the same property, not something that needs to be done each year.

Property Tax Relief – Staying with the theme of property tax relief, this past year the Town Council implemented a new program that can reduce property taxes for many residents who are 70 years of age and older and who have lived in Old Orchard Beach as year-round residents for at least the last ten years. There are income limitations to be eligible for this program and you have to also apply to and qualify for the State of Maine's property tax relief program when you file your Maine State income tax form. The Town received 41 applications and 30 applicants qualified. A total of \$19,462 was received and the average reduction in taxes was \$650. For information about this program contact the Town's Finance Department or get information through the Town's website.

Job Fair – The Town will hold a Job Fair on Monday, February 17 from 10:00 a.m. to 2:00 p.m., here in the Town Council Chambers. We are looking for applicants for full and part-time seasonal positions with the Police Department, Lifeguards, Public Works, Recreation, Ballpark, Wastewater, and Parking Enforcement. There will be immediate interviews with Department Heads on that day. We invite people to come in on the 17th to learn about our job openings. Come dressed for an interview, bring your resume, or just to ask questions. It's that easy to line up a job for the coming summer months. More information is on our website.

NEW BUSINESS:

7169 Discussion with Action: Re-appoint Warren Todd Bassett as a regular member of the Finance Committee, term to expire 12/31/21.

MOTION: Councilor Blow motioned and Councilor Kelley seconded to Re-appoint Warren Todd Bassett as a regular member of the Finance Committee, term to expire 12/31/21.

VOTE: Unanimous.

7170 Discussion with Action: Approve the purchase of Primary Clarifier Wear Parts from Motion Industries, in the amount of \$16,865.70, from Account Number 20161-50330 – Wastewater Equipment Replacement Account, with a balance of \$57,728.48.

Background:

The Wastewater Department is on a four year cycle for ordering Primary Clarifier Parts. These are normal wear parts that need replacement. Old Orchard Beach Waste Water staff performs the removal and replacement of these wear parts. This item was included in the FY20 Budget Cycle.

Two bids were received:

Kaman Industrial Technologies	\$15,128.80	
	2,485.16	\$17,613.96
Motion Industries		\$16,865.70

Staff recommends the purchase from Motion Industries for \$16,865.70.

MOTION: Councilor Blow motioned and Councilor Kelley seconded to Approve the purchase of Primary Clarifier Wear Parts from Motion Industries, in the amount of \$16,865.70, from Account Number 20161-50330 – Wastewater Equipment Replacement Account, with a balance of \$57,728.48.

VOTE: Unanimous.



Keeping Industry in Motion

Quote

MOTION INDUSTRIES INC
111 PINE TREE INDUSTRIAL
PARK, UNIT A
PORTLAND, ME 04102-1446
PHONE : 2078284727
FAX : 2078284728

Date: 01/17/20

Note: Due to recent volatility of raw materials, price and delivery are subject to change based on availability at time of order.

To:

TOWN OF OLD ORCHARD BEACH
OOB WASTE WATER PLANT
24 MANOR ST
OCEAN PARK
OLD ORCHARD BEACH, ME 04064
PO: HITACHI
REL: MIKE HERSEY

Quote Number: ME02 - 480201
Customer RFQ: HITACHI
FOB: FOB ORG,FRT PP&ADD
Quote Sent By: PAUL
Payment Terms: 1% 10 & 25TH NET 30
Delivery: STOCK UNLESS NOTED

MOTOR FREIGHT

Description	Manufacturer	Quantity	Unit	Unit Price	Amount				
LINE ITEM: 001									
NM720S NON-METALLIC COLLECTOR CHAIN 6" P STOCK IN GEORGIA		920	EA	\$13.520	\$12,438.40				
ITEM NO: 04719018 SENQCIA MAXCO									
CSN: PRICE PER FOOT		DELIVERY DATE:							
NM720S NON-METALLIC COLLECTOR CHAIN, 6.00" PITCH, WITH THE STANDARD SENQCIA MAXCO F228 ATTACHMENT EVERY 10FT; CHAIN SHIPPED AS 9.5FT SECTIONS OF PLAIN CHAIN WITH (1) LOOSE F228 ATTACHMENT AND (2) PINS PER SECTION OF PLAIN CHAIN.									
LINE ITEM: 004									
STANDARD STOCK FLOOR SHOE, HSTD187 STOCK IN GEORGIA		130	EA	\$5.080	\$660.40				
ITEM NO: 99999999 SENQCIA MAXCO		DELIVERY DATE:							
CSN: STANDARD 7/16" HOLES		UHMW FLOOR SHOE, SENQCIA MAXCO STANDARD STOCK FLOOR SHOE, HSTD187, WITH 7/16" DIAMETER HOLES							

BUYER UNDERSTANDS AND AGREES THAT GOODS PRESENTED TO BUYER PURSUANT TO THIS INVOICE ARE BEING TENDERED CONTINGENT UPON BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS RELATED TO SALES. MOTION'S TERMS AND CONDITIONS ARE AVAILABLE AT THE MOTION BRANCH OR AT WWW.MOTIONINDUSTRIES.COM. BUYER'S ACCEPTANCE OF THE DELIVERY OF THE GOODS SHALL CONFIRM BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS.

PAGE 1 of 2

OCN: ME02 - 480201

PO: HITACHI

REL: MIKE HERSEY

01/17/20

Description	Manufacturer	Quantity	Unit	Unit Price	Amount
LINE ITEM: 005 STANDARD STOCK RETURN SHOE, HSTD 168 STOCK IN GEORGIA ITEM NO: 99999999 CSN: STANDARD 7/16" HOLES	SENQCIA MAXCO	130	EA	\$4.790	\$622.70
UHMW RETURN SHOE WITH LUG, SENQCIA MAXCO STANDARD STOCK RETURN, SHOE WITH LUG, HSTD168, WITH 7/16" DIAMETER HOLES					
DELIVERY DATE:					
LINE ITEM: 006 2-15/16BHSTD50021 - BABBITTED TAKE UP DELIVERY IS 8-10 WEEKS ITEM NO: 99999999	SENQCIA MAXCO	2	EA	\$1,572.100	\$3,144.20
DELIVERY DATE:					
- CUSTOM BABBITTED TAKE UP BEARINGS - 2-15/16" BORE - 12" ADJUSTMENT ***NON CANCELABLE AND NON RETURNABLE.					
SUB TOTAL:					\$16,865.70
SALES TAX:					\$0.00
TOTAL: USD					\$16,865.70
Want to view inventory and place orders on-line? MotionIndustries.com can meet your needs. Register On-line at www.MotionIndustries.com .					

BUYER UNDERSTANDS AND AGREES THAT GOODS PRESENTED TO BUYER PURSUANT TO THIS INVOICE ARE BEING TENDERED CONTINGENT UPON BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS RELATED TO SALES. MOTION'S TERMS AND CONDITIONS ARE AVAILABLE AT THE MOTION BRANCH OR AT WWW.MOTIONINDUSTRIES.COM. BUYER'S ACCEPTANCE OF THE DELIVERY OF THE GOODS SHALL CONFIRM BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS.

PAGE 2 of 2

OCN: ME02 - 480201

PO: HITACHI

REL: MIKE HERSEY

01/17/20



Industrial Technologies

EMAILED

Q U O T A T I O N

PAGE 1 OF 1

NUMBER B202319

FROM
35 BRADLEY DRIVE

NUMBER B202319

TOWN OF OLD ORCHARD
1 PORTLAND AVE
TREATMENT PLANT
OLD ORCHARD BEACH ME 04064-2250

SHIP TO
TOWN OF OLD ORCHARD
24 MANOR STREET
TREATMENT PLANT
OCEAN PARK ME 04063

ATTN:

ACCOUNT NO.	SALESMAN	SHIP VIA	SHIP DATE	TAX	BRANCH NO.	PO / TAG ORDER NUMBER			
64377	A32	QUOTE	22-NOV-19	NNNN	00135				
SEQ.	ITEM DESCRIPTION			ORDERED	BACK ORDERED	SHIPPED	U/M	PRICE	EXTENSION
	***** QUOTE ***** QUOTE ** QUOTE ** QUOTE ** QUOTE *** QUOTE **** QUOTE ***** ***** QUOTE ***** QUOTE ** QUOTE ** QUOTE ** QUOTE *** QUOTE **** QUOTE ***** BIW W-3608_2-15/16" BABBUTTED IRON TAKEUP ASSEMBLY								
1	Non-Approval DWG to be provided at time of order as reference NON-CANCELLABLE, NON-RETURNABLE, NON-REFUNDABLE (2) W-3608 - 2-15/16" BABBUTTED CAST IRON (DUCTILE) SEWAGE TAKE UP ASSEMBLY WITH 12" ADJ - REF CUT SHEET ATTACHED - 316 SST SCREW AND NUTS - PAINT (2) COATS MIN 4 MILS PER COAT SHERWIN WILLIAMS DURA PLATE 235 MULTI PURPOSE EPOXY (RED) LEAD TIME IS EIGHT WEEKS ARO			0	2	0	0 EA	1242.580	2,485.16
INITIAL: CHW		BUYER: N MICHAEL HERSEY	RESALE: 016000307					TAX	0.00
QUOTE EXPIRES: 22-DEC-19		CUSTOMER TELEPHONE: (207) 934-4416	BUS: (207) 854-5533 FAX: (207) 854-3233					TOTAL	2,485.16

This Quotation Is Expressly Limited To, And Expressly Made Conditional On, Buyer's Acceptance Of The Terms And Conditions Of Sale Located At www.kamandirect.com/terms. Seller Objects To Any Different Or Additional Terms. - All Currency is in USA Dollars.

For prompt processing, email Invoice to: kitapemallinvoices@kaman.com or phone 260-421-6600; fax 260-423-1743.



EMAILED

Q U O T A T I O N

FROM
35 BRADLEY DRIVE

NUMBER H590252

PAGE 1 OF 1

NUMBER H590252

WESTBROOK ME 04092

T
O
 TOWN OF OLD ORCHARD
 1 PORTLAND AVE
 TREATMENT PLANT
 OLD ORCHARD BEACH ME 04064-2250

SHIP TO
 TOWN OF OLD ORCHARD
 24 MANOR STREET
 TREATMENT PLANT
 OCEAN PARK ME 04063

ATTN: ATTN: MIKE HERSEY

ACCOUNT NO.	SALESMAN	SHIP VIA	SHIP DATE	TAX	BRANCH NO	PO / TAG ORDER NUMBER			
64377	A32	QUOTE	09-OCT-19	NNNN	00135	MIKE HERSEY WASTE WATER BID			
SEQ. ITEM DESCRIPTION ORDERED BACK ORDERED SHIPPED U/M PRICE EXTENSION									
1	MAX NM720S_F228_ATTACH LINK 6" PITCH	0	960	0	0 EA	14.340	13,766.40		
2	MAX HSTD187_WEARSHOE, FLOOR, UHMW,	0	130	0	0 EA	5.390	700.70		
3	MAX HSTD168_UHMW RETURN SHOE	0	130	0	0 EA	5.090	661.70		
LEAD TIME: CURRENTLY ALL ITEMS ARE FACTORY STOCK GA/OR, SHIPMENT 2 WORKING DAYS ARO FROM THE FACTORY, SUBJECT TO PRIOR SALE *****ACCEPTANCE OF AN ORDER IS SUBJECT TO CREDIT APPROVAL*****									
INITIAL: TWS		BUYER: MIKE HERSEY	RESALE: 016000307					TAX	0.00
QUOTE EXPIRES: 08-NOV-19		CUSTOMER TELEPHONE: (207) 934-4416	BUS: (207) 854-5533 FAX: (207) 854-3233					TOTAL	15,128.80

This Quotation Is Expressly Limited To, And Expressly Made Conditional On, Buyer's Acceptance Of The Terms And Conditions Of Sale Located At www.kamandirect.com/terms. Seller Objects To Any Different Or Additional Terms. - All Currency is in USA Dollars.

For prompt processing, email invoice to: kitapemailInvoices@kaman.com or phone 260-421-6600; fax 260-423-1743

232-9248

7171 **Discussion with Action: Approve the purchase of a Bare Stage Blower from Aerzen Corporation, in the amount of \$9,763.74, from Account Number 20161-50330 – Wastewater Equipment Replacement Account, with a balance of \$57,728.48.**

BACKGROUND:

The Department uses three (3) blowers to supply air to two aeration tanks and two sludge holding tanks. One blower operates in the winter and two blowers operate in the summer. Aerzen has offered a discount for those that would like to keep a spare blower stage in stock. The blower stage is the main part of the blower. They have agreed to hold the price of \$9,763.74 for us compared to the regular price of \$27,896.40. The Factory would initially not allow us to make the purchase without a core exchange. After much discussion and delay they agreed to sell the blower stage without a core exchange. The purchase was part of the FY20 budget approval.

MOTION: Councilor Blow motioned and Councilor Kelley seconded to Approve the purchase of a Bare Stage Blower from Aerzen Corporation, in the amount of \$9,763.74, from Account Number 20161-50330 – Wastewater Equipment Replacement Account, with a balance of \$57,728.48.

VOTE: Unanimous.



Compressed air, gas
and vacuum solutions

Aerzen USA
108 Independence Way
Coatesville, PA 19320 USA

Telephone: (610) 380-0244
Fax: (610) 380-0278
inquiries@aerzenusa.com
www.aerzenusa.com

RE: Product Replacement Notice

Dear Valued Customer,

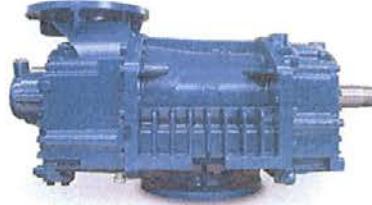
The following product notice is to inform you that the **Bare Stage Blower**, a component of your:

Aerzen Delta Hybrid Blower Model D 62 S

is no longer available to receive a standard rebuild/overhaul. The parts to rebuild the Bare Stage Blower are no longer an available design, if your serial number is lower than:

1064506

The Bare Stage Blower is a component of the complete Aerzen Delta Hybrid blower package and is pictured below. *All other components of the blower package remain fully supported.*



Aerzen USA is offering you a new replacement Bare Stage Blower, at a significantly reduced price. The offer will remain in effect until the end of 2019.

Starting Jan 1st, 2020 - Bare Stage Blowers, of this vintage will need to be replaced with a new Bare Stage Blower, when an overhaul is required.

For your replacement Bare Stage Blower, the following pricing is in effect:

New Bare Stage Blower model Replacement Price until Dec 31 st , 2019:	\$ 9,763.74*
New Bare Stage Blower model List Price starting January 1 st , 2020 will be:	\$27,896.40*

*Pricing does not include shipping

To receive the reduced rate pricing; the Bare Stage Blower that is currently in operation at your facility, will need to be returned to Aerzen USA.



Included with the replacement program, you will receive:

- A New Bare Stage Blower
- Replacement Sheave
- Complete Belt Set
- 2-Year Factory Warranty

Additional Services Available (not included in the standard replacement program):

- Installation and startup.
 - As part of the installation process, the machine will be run for a 4-hour monitoring period to ensure proper operation and performance
 - Note: If you have the technical capabilities on-site, the machine can also be installed directly by your team.
- Travel and per diem expenses billed at cost.
- Shipping services to simplify your return.

**To receive your replacement Bare Stage Blower:
Aerzen USA must receive your purchase order before Dec 31st 2019**

Upon receipt of your order, we will begin the procurement process to reserve the replacement Bare Stage Blower for your Aerzen Delta Hybrid machine.

Scheduling the replacement of your Bare Stage Blower will require a four to six month cycle time.

To order your replacement Bare Stage Blower, and answer any questions you may have, please contact:

Aerzen USA Parts Department at parts-service-usa@aerzen.com or call 610-380-0244 and ask to be directed to the parts department.

Aerzen USA remains committed to supporting our customers and equipment. We apologize for any inconvenience you may experience.

Sincerely,
Aerzen USA Customer Service

7173 Discussion with Action: Approve the Liquor License Renewals for Royal Anchor dba/Waters Edge (202-1-5), 203 East Grand Avenue, Hotel, Food Optional, Class 1-A; and Rafi Jacobi dba/Golan Inc. dba/Coastal Convenience/Bella Pizza (206-26-4-A&C), 34 Saco Avenue, m-v in a Restaurant.

MOTION: Councilor Tousignant motioned and Councilor Blow seconded to Approve the Liquor License Renewals for Royal Anchor dba/Waters Edge (202-1-5), 203 East Grand Avenue, Hotel, Food Optional, Class 1-A; and Rafi Jacobi dba/Golan Inc. dba/Coastal Convenience/Bella Pizza (206-26-4-A&C), 34 Saco Avenue, m-v in a Restaurant.

VOTE: Unanimous.

7174 Discussion with Action: Accept the bid from and authorize the Town Manager to enter into a Contract with Great Falls Construction Company, in the amount of \$1,184,059.40, for the construction of the Administration Building for the Wastewater Treatment Facility subject to bond financing to be issued April 2020; as approved by Referendum at the November 6, 2018 election; and \$184,059.40 to be funded through the Sewer Reserve Fund, Account Number 30181-50959 – Waste Water Treatment Facility Construction Expense, with a balance of \$830,182.44.

BACKGROUND:

The Town issued a Request for Proposal (RFP) on December 12th for Construction of an Administration Building for the Wastewater Treatment Facility. Bids were received from four companies: Great Falls, PM Construction, Optimum, Inc., and T. Buck Construction. Woodard & Curran Engineering reviewed each of the bids submitted. Great Falls was the low bidder for both the Total Base Bid and the Total Base Bid plus Alternatives; \$31,978 lower than the next lowest bid submitted by PM Constructions Company. Voters approved on November 6, 2018 the borrowing of \$1,000,000 for this purpose and the Council has previously supported the use of the Sewer Reserve Fund for the remaining balance. The Finance Department anticipates applying to the Maine Municipal Bond Banks in April for finance the project.

MOTION: Councilor Blow motioned and Councilor Kelley seconded to Accept the bid from and authorize the Town Manager to enter into a Contract with Great Falls Construction Company, in the amount of \$1,184,059.40, for the construction of the Administration Building for the Wastewater Treatment Facility subject to bond financing to be issued April 2020; as approved by Referendum at the November 6, 2018 election; and \$184,059.40 to be funded through the Sewer Reserve Fund, Account Number 30181-50959 – Waste Water Treatment Facility Construction Expense, with a balance of \$830,182.44.

VOTE: Unanimous.

**COMMITMENT & INTEGRITY
DRIVE RESULTS**

41 Hutchins Drive
Portland, Maine 04102
www.woodardcurran.com

T 800.426.4262
T 207.774.2112
F 207.774.6635

January 17, 2020



Larry Mead, Town Manager
Town of Old Orchard Beach
1 Portland Avenue
Old Orchard Beach, ME 04064

Re: Old Orchard Beach Wastewater Treatment Plant Administration Building Upgrades Project – Contract Award, Letter of Recommendation

Dear Larry:

We have reviewed the bids submitted to the Town of Old Orchard Beach on January 16, 2020 for the Old Orchard Beach Wastewater Treatment Plant Administration Building Upgrades project. The contractors who bid were Great Falls Construction, PM Construction Company., T. Buck Construction, Inc., and Optimum, Inc. We have reviewed all Bids and found a rounding error in Great Falls Construction's unit pricing calculation. However, these errors do not impact their Total Base Bid in relation to the apparent low bid or associated recommendation of award. A copy of the bid tabulation has been attached to this letter for your reference.

The apparent low bidder was Great Falls Construction of Gorham, ME with a Total Base Bid Plus Alternates of \$1,211,738.00. Great Falls' bid price was approximately \$31,978.00 lower than the next low bidder's Total Base Bid Plus Alternates of \$1,243,716.00 submitted by PM Construction Company. We recommend awarding the contract to Great Falls Construction.

Based on our conversations with you, the Town would like to award the base bid plus alternates A1-A5 and A7. We will work with you and Great Falls to schedule a pre-construction meeting where we will execute the Notice of Award, Notice to Proceed, and Contract Agreement.

Please let us know if you should have any questions or require any additional information.

Sincerely,

WOODARD & CURRAN



Brent Bridges, P.E.
Senior Principal

MKC/lar

Enclosures

cc: Robert Polys, Woodard & Curran
Chris White, Town of Old Orchard Beach

PN: 0232306.00



**COMMITMENT & INTEGRITY
DRIVE RESULTS**

**TOWN OF OLD ORCHARD BEACH
NEW WWTF ADMINISTRATION BUILDING
PROJECT NO. 02522305-00
DATE: January 16, 2020**

BASE BID No.	Description	Great Falls			PM Construction			Optimum Inc.			T Buck Construction	
		Unit	Estimated Quantity	Unit Price	Value	Unit Price	Value	Unit Price	Value	Unit Price	Value	Unit Price
1	Administration & General Conditions	LS	1	\$118,400.45	\$118,400.45	\$227,861.00	\$227,861.00	\$170,000.00	\$170,000.00	\$177,950.00	\$177,950.00	\$177,950.00
2	Excavation of Unsuitable Materials	CY'	100	\$25.92	\$2,592.00	\$25.00	\$2,500.00	\$20.00	\$2,000.00	\$20.00	\$2,000.00	\$2,000.00
3	Select Backfill	CY'	100	\$34.56	\$3,456.00	\$28.00	\$2,800.00	\$30.00	\$3,000.00	\$35.00	\$3,500.00	\$3,500.00
4	Rock Excavation	CY'	50	\$70.00	\$3,500.00	\$250.00	\$12,500.00	\$125.00	\$12,500.00	\$200.00	\$10,000.00	\$10,000.00
5	Test Pits	EA	5	\$1,286.00	\$6,430.00	\$300.00	\$1,500.00	\$500.00	\$2,500.00	\$435.00	\$2,175.00	\$2,175.00
6	Testing Allowance	AL	1	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00
7	Telephone & Data Allowance	AL	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
8	Electrical Service Allowance	AL	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
9	Fuel Service Allowance	AL	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
10	Water Service Allowance	AL	1	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00
11	Administration Building	LS	1	\$947,992.55	\$947,992.55	\$882,516.00	\$882,516.00	\$1,144,800.00	\$1,144,800.00	\$1,177,845.00	\$1,177,845.00	\$1,177,845.00
12	Two-inch Rigid Insulation	LF	600	\$6.48	\$3,886.00	\$5.00	\$3,000.00	\$2.00	\$1,200.00	\$5.00	\$3,000.00	\$3,000.00
13	Stormwater Piping & Treatment System	LS	1	\$17,280.00	\$17,280.00	\$17,000.00	\$17,000.00	\$1,164,677.00	\$1,164,677.00	\$1,366,000.00	\$1,366,000.00	\$1,413,470.00

Denotes unit price rounding issue

- # 7173 **Discussion with Action: Approve the purchase of a Bulk Hypochlorite Storage Tank from Windward Compliance Corporation in the amount of \$9,244, from Account Number 53002-50846 – WWTF CIP equipment Expense, with a balance of \$42,897.40.**

BACKGROUND:

Hypo is used to disinfect the treated wastewater before it is discharged to the ocean. The current hypo bulk storage and delivery system relies on infrastructure installed in the late 1980's. Staff has had repeated issues with breaks in the piping that delivers the hypo. In addition, the bulk storage tanks are past their useful life span but cannot be replaced in their current location due to Code issues. This project would place a hypo storage tank closer to the injection point therefore eliminating the long run. The existing system would stay in place and would be demolished as part of any larger upgrade. By doing this we will have an alternative source of hypo until a new bulk storage area has been constructed. We worked with Windward Compliance Corporation on this project as they will offer free consultation services if we purchase the equipment from them. OOB Wastewater Staff will be coordinating the placement of the tank as well as terminating the piping and electrical necessary. A quote was received from both Windward Compliance Corporation and a quote from USA Bluebook:

Windward Compliance Corporation	\$ 9,244.00
U.S. Bluebook	14,356.40

MOTION: Councilor Kelley motioned and Councilor Blow seconded to Approve the purchase of a Bulk Hypochlorite Storage Tank from Windward Compliance Corporation in the amount of \$9,244, from Account Number 53002-50846 – WWTF CIP equipment Expense, with a balance of \$42,897.40.

VOTE: Unanimous.

QUOTATION
HDSFM
D/B/A USABLUEBOOK
PO Box 9004
Gurnee, IL 60031-9004
Toll free: 1-800-548-1234
Fax: (847) 689-3030

NO. 194489
Page 1
01/24/20

Ship-to: 1
OLD ORCHARD BEACH, TOWN OF
WASTEWATER TREATMENT PLANT
24 MANOR ST
OLD ORCHARD BEA ME 04064
USA

Bill-to: 913296
OLD ORCHARD BEACH TOWN OF
1 PORTLAND AVE
OLD ORCHARD BEACH, ME 04064
USA

=====

REFERENCE #	EXPIRES	SLSP	TERMS	WH	FREIGHT	SHIP VIA
-------------	---------	------	-------	----	---------	----------

=====

QUOTE	02/23/20	TRO	NET 30	33	FXD/PPD	VENDOR'S CHOICE
-------	----------	-----	--------	----	---------	-----------------

=====

QUOTED BY: TRO | QUOTED TO: CHRIS WHITE

=====

ITEM	DESCRIPTION	QUANTITY	UM	PRICE	UM	EXTENSION
0177	Double-Wall Hypochlorite Tank 3000 Gallon, 102"D x 143.25"H NO FACTORY INSTALLED FITTINGS REQUESTED FACTORY INSTALLED FITTINGS ARE AVAILABLE UPON REQUEST FOR AN ADDITIONAL FEE. ESTIMATED LEAD TIME 4-5 WEEKS ARO SHIPS BY TRUCK. APPROXIMATE WEIGHT IS 1750 POUNDS. CUSTOMER RESPONSIBLE FOR OFFLOADING UPON DELIVERY	1	EA	12731.40	EA	12731.40

=====

Please note that your order may be subject to applicable taxes based on current rates at the time your order is completed.

TO ORDER --
For your convenience, you may simply sign below and return via fax to 847-689-3030. We will process your order promptly and fax a confirmation so you know we have it. If you prefer to call your order in or have additional questions or concerns, you may contact our Customer Service Department @ 800-548-1234. Please note any changes to the quantities or shipping address. Thanks for choosing USABlueBook.

Authorization Signature

PO Number (if required)

MERCHANDISE	MISC	TAX	FREIGHT	TOTAL
12731.40	.00	.00	1625.00	14356.40

=====

USE THIS QUOTE # ON PO'S!

=====

1 ea. #FV-301-3V, Blue White flow verification sensor
.50" FPT

\$294.00 ea.

The above Blue White items are quoted delivered to Your Old Orchard Beach, ME Facility. Lead time is 1 to 3 weeks from receipt of order.

Thank you for this opportunity, may we have the pleasure of serving you further.



David Cloutier
President

Windward Compliance Corp
PO Box 1408
Dover, NH 03821

Cell: 888.324.0800
Email: windcomp2@aol.com

8950.00
+ 294.00
—————
9244.00

WINDWARD COMPLIANCE CORP.

P.O. Box 405
New Boston, New Hampshire 03070
Tel: (603) 487-3700 • Fax: (603) 487-5276
Email: windcomp2@aol.com

January 23, 2020

Christopher White
Town of Old Orchard Beach
Wastewater Dept.
24 Manor St.
Old Orchard Beach, ME 04063

Chris,

Windward Compliance Corp is pleased to offer the following quotation for a double walled 2,500 gal storage tank and Blue White peristaltic metering pump with a Blue White Flow Verification Sensor option. All units are for your Sodium Hypochlorite system.

1 ea. #DW2500-102, 2,500 Dual 4457/*Line Tank, 20% heavy (1.9 SG) includes the following:

3 ea. 2" PVC Bulkhead Fittings w/Viton gasket (installed)

1 ea. 3" " " " " " "

1 ea. Reverse site glass kit

1 pkg. Misc pieces needed for the installation of the site glass kit:

10' 4" sch 40 PVC pipe

- 10' 2" sch 40 pipe (clear)

1 ea. 3" x 12" sch 80 nipple TBE

1 ea. 3" sch 40 PVC U-hend

1 ea. 3" Termination vent screen

1 ea. 3" termination vent set

Fig. 2 Tru-union Ball Valve

2 ea. 1/2" Union Ball Valve

Total price for the above delivered to your Old Orchard Beach, ME facility is
If ordered with a Windward Compliance stock tank order.
Stock orders placed over 500 barrels.

\$8,950.00.

Stock orders placed every 6 to 8 weeks.

If ordered on it's own with a dedicated truck/delivery date the price would increase by \$2,200.00. Making the total delivered price **\$11,150.00**.

2 ea. #A3V24-MNGG, Blue White peristaltic metering pump
2500:1 ratio, 115V/60Hz cord, Deluxe Controls
 $\frac{1}{2}$ " MNPT Conn., Flex-A-Prene tubing,
19 GPH (.562-1407 ML/Min).
110 PSI, 4-20

Chemicals • Equipment • Consulting

MOTION: Councilor Tousignant motioned and Councilor Kelley seconded to Adjourn the Town Council Meeting at 6:55 p.m.

Respectfully Submitted,

**V. Louise Reid
Town Council Secretary**

I, V. Louise Reid, Secretary to the Town Council of Old Orchard Beach, Maine, do hereby certify that the foregoing document consisting of eighteen (18) pages is a copy of the original Minutes of the Town Council Meeting of February 4, 2020.

V. Louise Reid